



**Meeting Agenda – Audit and Finance Committee**  
 Genesee County Economic Development Center  
 Tuesday, February 28, 2023 – 8:30 a.m.  
 Location: 99 MedTech Drive, Innovation Zone

Page #	Topic	Discussion Leader	Desired Outcome
	1. Call To Order – Enter Public Session	M. Gray	
	1a. Executive Session Motion to enter executive session under the Public Officers Law, Article 7, Open Meetings Law Section 105 for the following reasons: <ol style="list-style-type: none"> <li>1. The medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation.</li> <li>2. The proposed acquisition, sale or lease of real property or the proposed acquisition of securities, or sale or exchange of securities held by such public body, but only when publicity would substantially affect the value thereof.</li> </ol> 1b. Enter Public Session	M. Gray	
2-4	<b>2. Chairman’s Report &amp; Activities</b> 2a. Agenda Additions / Other Business 2b. Minutes: January 31, 2023	M. Gray	Vote
	<b>3. Discussions / Official Recommendations to the Board:</b>		
5	3a. Allowance for Doubtful Accounts	L. Farrell	Disc / Vote
6	3b. Investment Report	L. Farrell	Disc / Vote
7-38	3c. Procurement Report	L. Farrell	Disc / Vote
39-40	3d. RLF Policy Review	L. Farrell	Discussion
41-42	3e. County Mowing Contract	M. Masse	Disc / Vote
	<b>4. Adjournment</b>	M. Gray	Vote



**GCEDC Audit & Finance Committee Meeting**

**Tuesday, January 31, 2023**

**Location: 99 MedTech Drive, Innovation Zone**

**8:30 a.m.**

**MINUTES**

**ATTENDANCE**

Committee Members: M. Gray, P. Zelif, P. Battaglia, T. Bender  
 Staff: L. Farrell, L. Casey, M. Masse, J. Krencik, P. Kennett, C. Suozzi (Video Conference)  
 Guests: T. Felton (GGLDC Board Member), D. Cunningham (GGLDC Board Member)  
 Absent:

**1. CALL TO ORDER / ENTER PUBLIC SESSION**

M. Gray called the meeting to order at 10:19 a.m. in the Innovation Zone.

**2. Chairman's Report & Activities**

**2a. Agenda Additions / Other Business** – Nothing at this time.

**2b. Minutes: January 10, 2023** –

**P. Zelif made a motion to approve the January 10, 2023 minutes; the motion was seconded by T. Bender. Roll call resulted as follows:**

P. Battaglia - Yes  
 M. Gray - Yes  
 T. Bender - Yes  
 P. Zelif - Yes

**The item was approved as presented.**

**3. DISCUSSIONS / OFFICIAL RECOMMENDATIONS OF THE COMMITTEE:**

**3a. D&O Insurance Renewal** - The same discussion that took place during the GGLDC Audit & Finance Committee regarding the D&O Insurance Renewal applies to the GCEDC. The discussion has been added for ease of reference. Lawley Insurance has provided us with a proposal for renewal of our current Directors & Officers/Employment Practices Liability Insurance with Travelers. The renewal price reflects a price of \$20,925 which would be split 50/50 between the GCEDC and GGLDC. This is an overall price increase of only \$2,739 (\$1,369.50/entity) compared to the current policy. The current policy expires on 2/23/2023.

Lawley did send our information to market, but noted that they received various declinations due to class of business or the recently settled claim.

The cost of this policy would be split between the GCEDC and GGLDC (\$10,462.50/entity). Each entity has included \$9,005 in their 2023 budget for this expense.

Lawley included a proposal for a mid-term re-write on cyber insurance to address the gap in coverage for the new STAMP entities. Our current carrier is not able to include the STAMP entities on our current policy due to the nature of operations. They were able to get another option for us, but retention is increased from \$10,000 to \$25,000 and the premium is double. There may be alternative options available at renewal. Given the lack of activity currently in the Water and Sewer Works Corps, staff's recommendation is to readdress this at renewal (7/1). The Committee agreed with this approach.

**P. Zeliff made a motion to recommend to the full Board the approval of the D & O Insurance Renewal with Travelers to be split 50/50 between the EDC and LDC as presented; the motion was seconded by T. Bender. Roll call resulted as follows:**

P. Battaglia - Yes  
M. Gray - Yes  
T. Bender - Yes  
P. Zeliff - Yes

**The item was approved as presented.**

D. Cunningham left the meeting at 10:20 a.m.

**3b. December 2022 Unaudited Financial Statements** - L. Farrell reviewed with the Committee the significant items of the December 2022 unaudited long form financial statements.

- On the balance sheet, line 8 shows a decrease in restricted cash of \$83,000, which is related to PIF payments. We received the school portion of the PILOT payments from RJ Properties and Yancy's Fancy in November. These funds were distributed to the municipalities in December.
- On the balance sheet, restricted cash in the \$8 Million and \$33 Million STAMP imprest accounts decreased. GURFs were submitted to ESD and expenditures were paid in December.
- On line 51, there is about \$190,000 of accounts payable. There may be some journal entries, including additional payables, made between the presentation of unaudited and audited financial statements.
- Accrued expenses on line 55 decreased. The New York State retirement invoice was paid, which covers a period through March 31<sup>st</sup> so there is also an increase to prepaid expenses.
- In the operating fund, we have exceeded budget for origination fees at the end of December. We had budgeted \$375,000 and collected about \$405,000. We received the second half of the Mega Properties origination fee in December. There are still opportunities that have been projected but did not close by year-end. Hopefully, these will close in the first quarter of 2023.
- In the operating fund, many expenditures came in under budget, except where anticipated (i.e. D&O Insurance at 145% of budget).
- Other than the above-mentioned items, there is normal monthly activity on the income statements for all funds.

**P. Battaglia made a motion to recommend to the full Board the approval of the December 2022 Unaudited Financial Statements as presented; the motion was seconded by P. Zeliff. Roll call resulted as follows:**

P. Battaglia - Yes  
M. Gray - Yes  
T. Bender - Yes  
P. Zelif - Yes

**The item was approved as presented.**

P. Battaglia left the meeting at 10:22 a.m.

**3c. Local Labor Monitoring & Reporting Proposal** - At the October 1, 2019 meeting, the GCEDC staff presented a sample proposal from Loewke Brill Consulting Group, Inc. on how they could assist companies that will have to report to the GCEDC under the local labor reporting requirements, including assistance with waiver requests and finding local contractors to bid their projects.

The GCEDC Staff had requested a quote for the costs related to the Edwards Vacuum Project at STAMP. A copy of the application for incentives was sent to Loewke Brill for them to calculate the fee. They submitted the following:

\$18,505 - 17 Inspections (\$325 per visit), 17 Monthly Reports (\$690 per month), 1 time set up fee (\$1,250)

The time was determined by what the projects listed for the duration of construction in their applications. GCEDC staff has the following recommendation which is consistent with prior approvals:

**Fund Commitment:** \$18,505 to be paid out of deposit from the company.

**P. Zelif made a motion to recommend to the full Board the approval of the Loewke Brill Agreement for the Edwards Vacuum project as presented; the motion was seconded by T. Bender. Roll call resulted as follows:**

P. Battaglia - Absent  
M. Gray - Yes  
T. Bender - Yes  
P. Zelif - Yes

**The item was approved as presented.**

#### **4. ADJOURNMENT**

As there was no further business, P. Zelif made a motion to adjourn at 10:23 a.m., seconded by T. Bender and passed unanimously.

GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER  
ANALYSIS OF ALLOWANCE FOR UNCOLLECTIBLE ACCOUNTS  
FOR THE YEAR ENDED DECEMBER 31, 2022

Account	Name	12/31/2013	12/31/2014	12/31/2015	12/31/2016	12/31/2017	12/31/2018	12/31/2019	12/31/2020	12/31/2021	12/31/2022	Management's Collectability Percentage	Potential Amount Uncollectible
1740-03	Automotive Corp.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	n/a	-
1747-02	Cue Stock	-	-	-	-	-	-	-	-	-	-	n/a	-
1748-02	Mary Obear	51,655.44	42,022.19	31,950.78	22,015.83	10,046.42	-	-	-	-	-	n/a	-
1749-02	GGLDC	187,133.33	121,913.33	121,913.33	-	-	-	-	-	-	-	n/a	-
1751-02	Rod & Staff	-	-	-	-	-	-	-	-	-	-	n/a	-
1754-02	Medex Billing	-	-	-	-	-	-	-	-	-	-	n/a	-
1755-02	Comfort Inn	-	-	-	-	-	-	-	-	-	-	n/a	-
1756-02	Vanderhoof Electric	24,507.91	3,546.69	-	-	-	-	-	-	-	-	n/a	-
1757-02	Jeffres Ag Service	41,546.14	21,039.65	-	-	-	-	-	-	-	-	n/a	-
1758-02	Yancey's Fancy 2009	26,230.23	5,314.33	-	-	-	-	-	-	-	-	n/a	-
1759-02	First Wave Tech	37,372.37	11,225.97	-	-	-	-	-	-	-	-	n/a	-
1760-02	Genesee Earth Movers	47,957.86	-	-	-	-	-	-	-	-	-	n/a	-
1762-02	M & M Meats	14,057.36	7,926.51	1,609.20	-	-	-	-	-	-	-	n/a	-
1763-03	Bruce Scofield	33,973.23	19,703.55	4,999.87	-	-	-	-	-	-	-	n/a	-
1764-03	George & Swede	48,533.23	28,147.99	7,142.73	-	-	-	-	-	-	-	n/a	-
1765-02	Liberti Valvo	33,333.24	26,902.85	19,683.15	12,243.88	4,578.32	-	-	-	-	-	n/a	-
1766-03	Batavia Hospitality	53,495.87	26,416.38	7,137.49	-	-	-	-	-	-	-	n/a	-
1767-03	Darienlake Hospitality	53,534.81	33,301.70	12,453.20	-	-	-	-	-	-	-	n/a	-
1768-03	Yancey's Fancy 2011	106,885.82	86,023.07	64,525.76	42,374.59	19,549.70	-	-	-	-	-	n/a	-
1769-02	Timothy M. Adams	15,856.48	10,873.40	5,738.73	447.89	-	-	-	-	-	-	n/a	-
1770-02	Batavia Enclosures	39,028.31	32,756.20	24,520.29	-	-	-	-	-	-	-	n/a	-
1771-02	Savage IO	79,586.28	66,690.64	45,177.96	37,027.80	34,019.01	-	-	-	-	-	n/a	-
1772-02	Alleghany Rd. Properties	81,180.20	61,787.98	43,494.03	-	-	-	-	-	-	-	n/a	-
1773-02	Pellegrino Auto Sales	73,925.24	67,362.72	-	-	-	-	-	-	-	-	n/a	-
1774-22	Cottonwood Farms	-	-	-	64,484.74	58,267.99	51,988.79	45,646.51	39,240.52	32,770.16	26,781.91	100.00%	-
1775-22	Sandvoss Farms	-	-	-	107,077.22	167,285.04	150,258.27	133,060.46	115,689.86	98,144.78	80,423.44	100.00%	-
1776-22	Junior's Maple	-	-	-	-	28,272.42	24,096.72	19,879.11	15,619.14	11,316.37	6,970.37	100.00%	-
1777-22	Sandvoss Farms	-	-	-	-	166,635.36	150,274.86	133,749.99	117,059.12	100,200.58	83,172.70	100.00%	-
1779-22	NY Craft Malt	-	-	-	-	-	-	76,331.24	65,864.64	53,370.74	42,692.79	100.00%	-
Remove Intercompany loan with GGLDC		(187,133.33)	(121,913.33)	(121,913.33)	-	-	-	-	-	-	-	\$	-
		\$ 862,660.02	\$ 551,041.82	\$ 268,433.19	\$ 285,671.95	\$ 488,654.26	\$ 376,618.64	\$ 408,667.31	\$ 353,473.28	\$ 295,802.63	\$ 240,041.21		\$ -

1810-02	Reserve for Bad Debts	\$ (55,942.30)	\$ (46,447.80)	\$ (46,447.80)	\$ (56,447.80)	\$ (56,447.80)	\$ (47,428.79)	\$ (47,428.79)	\$ (47,428.79)	\$ (47,428.79)	\$ (47,428.79)		
Percentage of loans receivable		6.48%	8.43%	17.30%	19.76%	11.55%	12.59%	11.61%	13.42%	16.03%	19.76%		

Note: Loans Receivable are recorded in GAIN! Loan Fund. Reserve for Bad Debts is recorded in GAIN! Loan Fund.

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# Genesee County Economic Development Center (GCEDC)

Annual Investment Report

For the year ended December 31, 2022

## Purpose of the Report:

Under Section 2925(6) of the Public Authorities Law, the GCEDC and its affiliates are required to prepare and approve an Annual Investment Report. The schedule below was approved by the Board on **March 2, 2023**.

Bank	Type	Account Description	12/31/22 G/L Balance	12/31/22 Bank Balance	Interest Rate
Five Star Bank	Checking	GCEDC Primary Checking	\$66,866.65	\$77,270.40	1.5%
Five Star Bank	Checking	GCEDC - BP2	\$34,992.43	\$34,992.43	1.5%
Five Star Bank	Savings	GCEDC Primary Savings	\$7,018,832.04	\$7,018,832.04	2.25%
Five Star Bank	Checking	GCEDC - GAIN LOAN Fund	\$224,800.99	\$224,800.99	1.5%
Bank of Castile	Savings	GCEDC - RLF#2	\$0.00	\$0.00	0.02%
Bank of Castile	Savings	GCEDC Investment	\$331,317.74	\$331,317.74	0.07%
Bank of Castile	Checking	GCEDC STAMP - Imprest Account \$8M	\$1,778,309.81	\$1,778,309.81	0.07%
KeyBank	Checking	GCEDC STAMP - Imprest Account \$33M	\$6,724,779.16	\$6,729,626.66	0.38%
KeyBank	Checking	GCEDC STAMP	\$1,004.47	\$1,004.47	0.00%

As of December 31, 2022, cash balances were fully collateralized. The funds currently on deposit with The Bank of Castile and Five Star Bank are secured by investments held with The Bank of New York Mellon and M&T Bank, respectively. The funds currently on deposit with KeyBank are secured by KeyBank's pledge pool held by Bank of New York. The GCEDC generated \$41,520 of interest income for the period January 1, 2022 through December 31, 2022.

\* No fees or commissions were paid.

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

**Procurement Information:**

Question	Response	URL (If Applicable)
1. Does the Authority have procurement guidelines?	Yes	<a href="https://www.gcedc.com/news/about-and-mission/gcedc-reports">https://www.gcedc.com/news/about-and-mission/gcedc-reports</a>
2. Are the procurement guidelines reviewed annually, amended if needed, and approved by the Board?	Yes	
3. Does the Authority allow for exceptions to the procurement guidelines?	No	
4. Does the Authority assign credit cards to employees for travel and/or business purchases?	Yes	
5. Does the Authority require prospective bidders to sign a non-collusion agreement?	Yes	
6. Does the Authority incorporate a summary of its procurement policies and prohibitions in its solicitation of proposals, bid documents, or specifications for procurement contracts?	Yes	
7. Did the Authority designate a person or persons to serve as the authorized contact on a specific procurement, in accordance with Section 139-j(2)(a) of the State Finance Law, "The Procurement Lobbying Act"?	Yes	
8. Did the Authority determine that a vendor had impermissible contact during a procurement or attempted to influence the procurement during the reporting period, in accordance with Section 139-j(10) of the State Finance Law?	No	
8a. If Yes, was a record made of this impermissible contact?		
9. Does the Authority have a process to review and investigate allegations of impermissible contact during a procurement, and to impose sanctions in instances where violations have occurred, in accordance with Section 139-j(9) of the State Finance Law?	Yes	

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

Run Date: 02/24/2023  
Status: UNSUBMITTED  
Certified Date : N/A

**Procurement Transactions Listing:**

1.	Vendor Name	360 PSG, Inc.	Address Line1	678 Sheridan Drive
	Type of Procurement	Technology - Consulting/Development or Support	Address Line2	
	Award Process	Authority Contract - Competitive Bid	City	TONAWANDA
	Award Date	3/29/2022	State	NY
	End Date		Postal Code	14150
	Fair Market Value		Plus 4	
	Amount	\$8,050.00	Province/Region	
	Amount Expended For Fiscal Year	\$8,050.00	Country	United States
	Explain why the Fair Market Value is Less than the Amount		Procurement Description	Website Design & Development

2.	Vendor Name	716 Site Contracting, Inc.	Address Line1	PO Box 120
	Type of Procurement	Design and Construction/Maintenance	Address Line2	
	Award Process	Authority Contract - Competitive Bid	City	NORTH BOSTON
	Award Date	1/13/2022	State	NY
	End Date		Postal Code	14110
	Fair Market Value		Plus 4	
	Amount	\$1,535,015.00	Province/Region	
	Amount Expended For Fiscal Year	\$562,854.60	Country	United States
	Explain why the Fair Market Value is Less than the Amount		Procurement Description	STAMP; Crosby Rd Reconstruction; Water Main Installation



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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

Run Date: 02/24/2023  
Status: UNSUBMITTED  
Certified Date : N/A

<b>3.</b>	<b>Vendor Name</b>	Black & Veatch	<b>Address Line1</b>	PO Box 505618
	<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	SAINT LOUIS
	<b>Award Date</b>	6/6/2019	<b>State</b>	MO
	<b>End Date</b>		<b>Postal Code</b>	63150
	<b>Fair Market Value</b>	\$1,430,636.00	<b>Plus 4</b>	
	<b>Amount</b>	\$1,430,363.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$152,641.65	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Substation & Transmission Line Engineering

<b>4.</b>	<b>Vendor Name</b>	CC Environment & Planning	<b>Address Line1</b>	23 Jackson Street
	<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BATAVIA
	<b>Award Date</b>	3/3/2022	<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	14020
	<b>Fair Market Value</b>	\$73,800.00	<b>Plus 4</b>	
	<b>Amount</b>	\$73,800.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$47,837.29	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Part 182 Take Permit; Includes 9/1/22 Contract Amendment

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

<b>5. Vendor Name</b>	CC Environment & Planning	<b>Address Line1</b>	23 Jackson Street
<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BATAVIA
<b>Award Date</b>	3/7/2019	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14020
<b>Fair Market Value</b>	\$45,457.00	<b>Plus 4</b>	
<b>Amount</b>	\$45,457.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$5,004.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Site Development Environmental Services & Support; Includes 5/6/21 Contract Amendment

<b>6. Vendor Name</b>	CC Environment & Planning	<b>Address Line1</b>	23 Jackson Street
<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BATAVIA
<b>Award Date</b>	10/7/2021	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14020
<b>Fair Market Value</b>	\$40,117.00	<b>Plus 4</b>	
<b>Amount</b>	\$40,117.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$36,727.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Land Management 5 Year Plan Update; Includes 1/13/22 Contract Amendment

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

<b>7. Vendor Name</b>	CCS of Western New York	<b>Address Line1</b>	116 Main Street
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	DEPEW
<b>Award Date</b>	12/2/2021	<b>State</b>	NY
<b>End Date</b>	12/31/2022	<b>Postal Code</b>	14043
<b>Fair Market Value</b>	\$5,366.04	<b>Plus 4</b>	
<b>Amount</b>	\$5,366.04	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$5,366.04	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Cleaning Services -2022

<b>8. Vendor Name</b>	CCS of Western New York	<b>Address Line1</b>	116 Main Street
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	DEPEW
<b>Award Date</b>	12/3/2020	<b>State</b>	NY
<b>End Date</b>	12/31/2021	<b>Postal Code</b>	14043
<b>Fair Market Value</b>	\$5,110.56	<b>Plus 4</b>	
<b>Amount</b>	\$5,110.56	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$425.88	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Cleaning Services -2021

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

Run Date: 02/24/2023  
Status: UNSUBMITTED  
Certified Date : N/A

<b>9. Vendor Name</b>	CNY Pomeroy Appraisers, Inc.	<b>Address Line1</b>	100 Eats Seneca Street
<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	Suite 200
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	MANLIUS
<b>Award Date</b>	1/13/2022	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	13104
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$7,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$7,000.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Land Appraisals

<b>10. Vendor Name</b>	Clark Patterson Lee	<b>Address Line1</b>	205 St. Paul Street
<b>Type of Procurement</b>	Design and Construction/Maintenance	<b>Address Line2</b>	Suite 500
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ROCHESTER
<b>Award Date</b>	3/8/2019	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14604
<b>Fair Market Value</b>	\$1,350,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$1,350,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$92,840.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Onsite Wastewater Treatment Facility Design & Permitting

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

<b>11. Vendor Name</b>	Clark Patterson Lee	<b>Address Line1</b>	205 St. Paul Street
<b>Type of Procurement</b>	Design and Construction/Maintenance	<b>Address Line2</b>	Suite 500
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ROCHESTER
<b>Award Date</b>	9/5/2019	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14604
<b>Fair Market Value</b>	\$900,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$900,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$103,145.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Engineering Services for Design & Permitting of 6 MGD Big Water System

<b>12. Vendor Name</b>	Clark Patterson Lee	<b>Address Line1</b>	205 St. Paul Street
<b>Type of Procurement</b>	Design and Construction/Maintenance	<b>Address Line2</b>	Suite 500
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ROCHESTER
<b>Award Date</b>	3/25/2021	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14604
<b>Fair Market Value</b>	\$560,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$560,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$27,160.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Engineering Services Related to Construction of Force Main

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13. Vendor Name	Clark Patterson Lee	Address Line1	205 St. Paul Street
Type of Procurement	Design and Construction/Maintenance	Address Line2	Suite 500
Award Process	Authority Contract - Non-Competitive Bid	City	ROCHESTER
Award Date	3/25/2021	State	NY
End Date		Postal Code	14604
Fair Market Value	\$75,000.00	Plus 4	
Amount	\$75,000.00	Province/Region	
Amount Expended For Fiscal Year	\$52,700.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	STAMP: Engineering Services Related to Crosby Road Reconstruction and Onsite Water

14. Vendor Name	DDS Engineering & Surveying, LLP	Address Line1	45 Hendrix Road
Type of Procurement	Consulting Services	Address Line2	
Award Process	Authority Contract - Non-Competitive Bid	City	WEST HENRIETTA
Award Date	2/3/2022	State	NY
End Date		Postal Code	14586
Fair Market Value	\$6,500.00	Plus 4	
Amount	\$6,500.00	Province/Region	
Amount Expended For Fiscal Year	\$6,500.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	LeRoy Food & Tech Park: Gas Feasibility Study

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<b>15.</b>	<b>Vendor Name</b>	Deuel Archaeology & CRM	<b>Address Line1</b>	PO Box 51
	<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ATTICA
	<b>Award Date</b>	9/1/2022	<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	14011
	<b>Fair Market Value</b>	\$9,695.00	<b>Plus 4</b>	
	<b>Amount</b>	\$9,695.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$4,847.50	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Phase II Cultural Resource Investigation

<b>16.</b>	<b>Vendor Name</b>	Deuel Archaeology & CRM	<b>Address Line1</b>	PO Box 51
	<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ATTICA
	<b>Award Date</b>	2/6/2020	<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	14011
	<b>Fair Market Value</b>	\$7,395.00	<b>Plus 4</b>	
	<b>Amount</b>	\$7,395.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$7,395.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Phase 1B Cultural Resource Investigation

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<b>17. Vendor Name</b>	Erie County Industrial Development Agency	<b>Address Line1</b>	95 Perry Street
<b>Type of Procurement</b>	Technology - Consulting/Development or Support	<b>Address Line2</b>	Suite 103
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BUFFALO
<b>Award Date</b>	1/7/2021	<b>State</b>	NY
<b>End Date</b>	12/31/2021	<b>Postal Code</b>	14203
<b>Fair Market Value</b>	\$8,500.00	<b>Plus 4</b>	
<b>Amount</b>	\$8,500.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$1,317.50	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Information Technology Support Services - 2021

<b>18. Vendor Name</b>	Erie County Industrial Development Agency	<b>Address Line1</b>	95 Perry Street
<b>Type of Procurement</b>	Technology - Consulting/Development or Support	<b>Address Line2</b>	Suite 103
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BUFFALO
<b>Award Date</b>	1/13/2022	<b>State</b>	NY
<b>End Date</b>	12/31/2022	<b>Postal Code</b>	14203
<b>Fair Market Value</b>	\$8,200.00	<b>Plus 4</b>	
<b>Amount</b>	\$8,200.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$5,402.56	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Information Technology Support Services - 2022

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19. Vendor Name	Frandina Engineering & Land Surveying	Address Line1	1701 Hertel Ave.
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Authority Contract - Competitive Bid	City	BUFFALO
Award Date	10/7/2021	State	NY
End Date		Postal Code	14216
Fair Market Value		Plus 4	
Amount	\$15,260.00	Province/Region	
Amount Expended For Fiscal Year	\$14,560.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	STAMP: Utility & Easement Survey

20. Vendor Name	Frandina Engineering & Land Surveying	Address Line1	1701 Hertel Ave.
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Authority Contract - Competitive Bid	City	BUFFALO
Award Date	1/7/2021	State	NY
End Date		Postal Code	14216
Fair Market Value		Plus 4	
Amount	\$13,070.00	Province/Region	
Amount Expended For Fiscal Year	\$13,070.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	STAMP: Survey of ROW for USFWS Force Main

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21. Vendor Name	G. Devincintis & Son Construction	Address Line1	7 Belden Street
Type of Procurement	Design and Construction/Maintenance	Address Line2	
Award Process	Authority Contract - Competitive Bid	City	BINGHAMTON
Award Date	3/25/2021	State	NY
End Date		Postal Code	13903
Fair Market Value		Plus 4	
Amount	\$9,777,000.00	Province/Region	
Amount Expended For Fiscal Year	\$299,988.97	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	STAMP: Construction of Force Main - Contract A

22. Vendor Name	Genesee Gateway Local Development Corp.	Address Line1	99 MedTech Drive
Type of Procurement	Other	Address Line2	Suite 106
Award Process	Authority Contract - Non-Competitive Bid	City	BATAVIA
Award Date	1/1/2022	State	NY
End Date		Postal Code	14020
Fair Market Value	\$18,955.56	Plus 4	
Amount	\$18,955.56	Province/Region	
Amount Expended For Fiscal Year	\$17,375.93	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Rent 2022

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<b>23. Vendor Name</b>	Genesee Gateway Local Development Corp. (Selective)	<b>Address Line1</b>	99 MedTech Drive
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	Suite 106
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	BATAVIA
<b>Award Date</b>	12/2/2021	<b>State</b>	NY
<b>End Date</b>	12/31/2023	<b>Postal Code</b>	14020
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$160.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$160.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Reimbursement for Property Insurance / Selective

<b>24. Vendor Name</b>	Genesee Gateway Local Development Corp. (Travelers)	<b>Address Line1</b>	99 MedTech Drive
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	Suite 106
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	BATAVIA
<b>Award Date</b>	2/3/2022	<b>State</b>	NY
<b>End Date</b>	12/31/2022	<b>Postal Code</b>	14020
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$9,093.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$9,093.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Reimbursement for D&O Insurance / Travelers

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25.	<b>Vendor Name</b>	Greater Rochester Enterprise	<b>Address Line1</b>	100 Chestnut Street
	<b>Type of Procurement</b>	Other	<b>Address Line2</b>	Suite 1910
	<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	ROCHESTER
	<b>Award Date</b>		<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	14604
	<b>Fair Market Value</b>		<b>Plus 4</b>	
	<b>Amount</b>		<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$50,000.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Sales & Marketing Services; Membership Dues

26.	<b>Vendor Name</b>	Harris Beach	<b>Address Line1</b>	99 Garnsey Road
	<b>Type of Procurement</b>	Legal Services	<b>Address Line2</b>	
	<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	PITTSFORD
	<b>Award Date</b>		<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	14534
	<b>Fair Market Value</b>		<b>Plus 4</b>	
	<b>Amount</b>		<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$33,704.42	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Misc Legal Services

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<b>27. Vendor Name</b>	Highlander Construction	<b>Address Line1</b>	5774 Kester Road
<b>Type of Procurement</b>	Design and Construction/Maintenance	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	MEMPHIS
<b>Award Date</b>	5/6/2021	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	13112
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$2,600,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$892,055.12	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Construction of Force Main - Contract B

<b>28. Vendor Name</b>	Invest Buffalo Niagara	<b>Address Line1</b>	257 West Genesee Street
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	Suite 600
<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	BUFFALO
<b>Award Date</b>		<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14202
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>		<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$25,000.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Membership Dues

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<b>29. Vendor Name</b>	Keeler Construction Co., Inc.	<b>Address Line1</b>	13519 Weat Lee Road
<b>Type of Procurement</b>	Design and Construction/Maintenance	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	ALBION
<b>Award Date</b>	1/13/2022	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14411
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$749,710.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$617,276.75	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Installation of Sanitary Sewer, Holding Tank & Pump Station, Temp. Access Road & Laydown Yard; includes 8/4/22 & 9/1/22 Contract Amendments

<b>30. Vendor Name</b>	Lawley, LLC	<b>Address Line1</b>	361 Delaware Avenue
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	BUFFALO
<b>Award Date</b>	6/2/2022	<b>State</b>	NY
<b>End Date</b>	7/1/2023	<b>Postal Code</b>	14202
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$5,144.59	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$5,144.59	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Cyber Insurance

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<b>31. Vendor Name</b>	Loewke Brill	<b>Address Line1</b>	491 Elmgrove Rd
<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	Suite 2
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ROCHESTER
<b>Award Date</b>	7/1/2021	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14606
<b>Fair Market Value</b>	\$25,610.00	<b>Plus 4</b>	
<b>Amount</b>	\$25,610.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$12,180.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Local Labor Reporting - Plug Power

<b>32. Vendor Name</b>	Loewke Brill	<b>Address Line1</b>	491 Elmgrove Rd
<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	Suite 2
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ROCHESTER
<b>Award Date</b>	7/1/2021	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14606
<b>Fair Market Value</b>	\$19,520.00	<b>Plus 4</b>	
<b>Amount</b>	\$19,520.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$1,250.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Local Labor Reporting - Execlisior Energy

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<b>33.</b>	<b>Vendor Name</b>	Loewke Brill	<b>Address Line1</b>	491 Elmgrove Rd
	<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	Suite 2
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ROCHESTER
	<b>Award Date</b>	7/1/2021	<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	14606
	<b>Fair Market Value</b>	\$17,390.00	<b>Plus 4</b>	
	<b>Amount</b>	\$17,390.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$8,605.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Local Labor Reporting - Ellicott Station

<b>34.</b>	<b>Vendor Name</b>	Loewke Brill	<b>Address Line1</b>	491 Elmgrove Rd
	<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	Suite 2
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ROCHESTER
	<b>Award Date</b>	9/9/2021	<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	14606
	<b>Fair Market Value</b>	\$11,910.00	<b>Plus 4</b>	
	<b>Amount</b>	\$11,910.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$8,220.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Local Labor Reporting - Land Pro

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<b>35. Vendor Name</b>	Loewke Brill	<b>Address Line1</b>	491 Elmgrove Rd
<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	Suite 2
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ROCHESTER
<b>Award Date</b>	9/1/2022	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14606
<b>Fair Market Value</b>	\$9,170.00	<b>Plus 4</b>	
<b>Amount</b>	\$9,170.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$2,320.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Local Labor Reporting - Nexgistics

<b>36. Vendor Name</b>	Loewke Brill	<b>Address Line1</b>	491 Elmgrove Rd
<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	Suite 2
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ROCHESTER
<b>Award Date</b>	9/9/2021	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14606
<b>Fair Market Value</b>	\$7,775.00	<b>Plus 4</b>	
<b>Amount</b>	\$7,775.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$5,520.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Local Labor Reporting - Liberty Pumps

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<b>37. Vendor Name</b>	Morsch Pipeline, Inc.	<b>Address Line1</b>	3929 South Avon Road
<b>Type of Procurement</b>	Design and Construction/Maintenance	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	AVON
<b>Award Date</b>	3/26/2020	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14414
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$2,220,743.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$63,024.89	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Offsite Water Main Construction - Pembroke Line

<b>38. Vendor Name</b>	Mostert, Manzanero & Scott, LLP	<b>Address Line1</b>	4 Associate Drive
<b>Type of Procurement</b>	Financial Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	ONEONTA
<b>Award Date</b>	10/25/2021	<b>State</b>	NY
<b>End Date</b>	12/31/2022	<b>Postal Code</b>	13820
<b>Fair Market Value</b>	\$10,300.00	<b>Plus 4</b>	
<b>Amount</b>	\$10,300.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$10,300.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Audit of the 2021 Financial Statements

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3c

Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

39.	<b>Vendor Name</b>	NYS & Local Employees Retirement	<b>Address Line1</b>	110 State Street
	<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
	<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	ALBANY
	<b>Award Date</b>		<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	12244
	<b>Fair Market Value</b>		<b>Plus 4</b>	
	<b>Amount</b>		<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$86,000.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Retirement

40.	<b>Vendor Name</b>	NYS Economic Development Council	<b>Address Line1</b>	111 Washington Avenue
	<b>Type of Procurement</b>	Other	<b>Address Line2</b>	4th Floor
	<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	ALBANY
	<b>Award Date</b>		<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	12210
	<b>Fair Market Value</b>		<b>Plus 4</b>	
	<b>Amount</b>		<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$6,000.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Membership and Sponsorships

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3c

Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

41. Vendor Name	NYS Economic Development Council	Address Line1	111 Washington Avenue
Type of Procurement	Other	Address Line2	4th Floor
Award Process	Non Contract Procurement/Purchase Order	City	ALBANY
Award Date		State	NY
End Date		Postal Code	12210
Fair Market Value		Plus 4	
Amount		Province/Region	
Amount Expended For Fiscal Year	\$5,000.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	SEMICON West Booth Sponsorship

42. Vendor Name	National Grid	Address Line1	300 Erie Blvd West
Type of Procurement	Other	Address Line2	
Award Process	Non Contract Procurement/Purchase Order	City	SYRACUSE
Award Date		State	NY
End Date		Postal Code	13202
Fair Market Value		Plus 4	
Amount		Province/Region	
Amount Expended For Fiscal Year	\$5,238.79	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Electric Services

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

<b>43. Vendor Name</b>	National Grid	<b>Address Line1</b>	P.O. BOX 29805
<b>Type of Procurement</b>	Design and Construction/Maintenance	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	NEW YORK
<b>Award Date</b>	10/29/2020	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	10087
<b>Fair Market Value</b>	\$5,301,825.00	<b>Plus 4</b>	
<b>Amount</b>	\$5,301,825.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$2,201,825.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: CRA National Grid Power Line Re-Route; Includes 1/13/22 Contract Amendment

<b>44. Vendor Name</b>	New York Power Authority	<b>Address Line1</b>	Department 110648
<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	PO Box 5211
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BINGHAMTON
<b>Award Date</b>	5/5/2022	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	13902
<b>Fair Market Value</b>	\$53,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$53,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$51,067.45	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Facilities Study Agreement

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

<b>45. Vendor Name</b>	Niagara County Water District	<b>Address Line1</b>	5450 Ernest Road
<b>Type of Procurement</b>	Consulting Services	<b>Address Line2</b>	PO Box 315
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	LOCKPORT
<b>Award Date</b>	4/26/2019	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14095
<b>Fair Market Value</b>	\$3,115,852.00	<b>Plus 4</b>	
<b>Amount</b>	\$3,115,852.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$101,863.93	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Engineering & Legal Services; Includes 10/29/20, 12/3/20 & 10/6/22 Contract Amendments

<b>46. Vendor Name</b>	Park Strategies, LLC	<b>Address Line1</b>	101 Park Avenue
<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	Suite 2506
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	NEW YORK
<b>Award Date</b>	3/3/2022	<b>State</b>	NY
<b>End Date</b>	3/31/2023	<b>Postal Code</b>	10178
<b>Fair Market Value</b>	\$18,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$18,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$13,500.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Government Relations Services (4/1/22 - 3/31/23)

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

<b>47. Vendor Name</b>	Park Strategies, LLC	<b>Address Line1</b>	101 Park Avenue
<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	Suite 2506
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	NEW YORK
<b>Award Date</b>	3/4/2021	<b>State</b>	NY
<b>End Date</b>	3/31/2022	<b>Postal Code</b>	10178
<b>Fair Market Value</b>	\$18,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$18,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$4,500.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Government Relations Services (4/1/21 - 3/31/22)

<b>48. Vendor Name</b>	Phillips Lytle LLP	<b>Address Line1</b>	125 Main Street
<b>Type of Procurement</b>	Legal Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BUFFALO
<b>Award Date</b>	7/1/2021	<b>State</b>	NY
<b>End Date</b>	12/31/2022	<b>Postal Code</b>	14203
<b>Fair Market Value</b>	\$533,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$533,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$400,315.22	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Tech Team Support for Various Reviews & Approval Processes; Includes 1/13/22 and 10/6/22 Contract Amendments

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

<b>49. Vendor Name</b>	Phillips Lytle LLP	<b>Address Line1</b>	125 Main Street
<b>Type of Procurement</b>	Legal Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BUFFALO
<b>Award Date</b>	2/4/2021	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14203
<b>Fair Market Value</b>	\$185,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$185,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$7,954.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Main Substation; Includes 7/1/21 Contract Amendment

<b>50. Vendor Name</b>	Right of Way Professionals	<b>Address Line1</b>	2440 Sheridan Drive
<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	Suite 10
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	TONAWANDA
<b>Award Date</b>	8/5/2021	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14150
<b>Fair Market Value</b>	\$24,000.00	<b>Plus 4</b>	
<b>Amount</b>	\$24,000.00	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$18,682.00	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	STAMP: Right of Way Agreements

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

51. Vendor Name	Saratoga Associates	Address Line1	21 Congress Street
Type of Procurement	Other Professional Services	Address Line2	Suite 201
Award Process	Authority Contract - Competitive Bid	City	SARATOGA SPRINGS
Award Date	12/2/2021	State	NY
End Date		Postal Code	12866
Fair Market Value		Plus 4	
Amount	\$15,983.75	Province/Region	
Amount Expended For Fiscal Year	\$15,927.69	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	STAMP: Visual Assessment Services; Includes 3/3/22 and 8/4/22 Contract / Amendments.

52. Vendor Name	Selective Insurance	Address Line1	PO Box 371468
Type of Procurement	Other	Address Line2	
Award Process	Authority Contract - Competitive Bid	City	PITTSBURGH
Award Date	12/2/2021	State	PA
End Date	12/31/2022	Postal Code	15250
Fair Market Value		Plus 4	
Amount	\$20,251.01	Province/Region	
Amount Expended For Fiscal Year	\$20,251.01	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	Business Insurance

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

53. Vendor Name	The Research Foundation of SUNY UB	Address Line1	Ellicott Complex
Type of Procurement	Other Professional Services	Address Line2	
Award Process	Authority Contract - Non-Competitive Bid	City	BUFFALO
Award Date	1/13/2022	State	NY
End Date		Postal Code	14261
Fair Market Value	\$11,700.00	Plus 4	
Amount	\$11,700.00	Province/Region	
Amount Expended For Fiscal Year	\$11,700.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	STAMP: Site Work Monitor Services

54. Vendor Name	Town of Alabama	Address Line1	2218 Judge Road
Type of Procurement	Other	Address Line2	
Award Process	Non Contract Procurement/Purchase Order	City	OAKFIELD
Award Date		State	NY
End Date		Postal Code	14125
Fair Market Value		Plus 4	
Amount		Province/Region	
Amount Expended For Fiscal Year	\$600.00	Country	United States
Explain why the Fair Market Value is Less than the Amount		Procurement Description	STAMP: Compensation for Temporary Easement

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

<b>55. Vendor Name</b>	Town of Alabama	<b>Address Line1</b>	2218 Judge Road
<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	OAKFIELD
<b>Award Date</b>	1/10/2019	<b>State</b>	NY
<b>End Date</b>		<b>Postal Code</b>	14125
<b>Fair Market Value</b>	\$110,711.99	<b>Plus 4</b>	
<b>Amount</b>	\$110,711.99	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$26,775.42	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Reimbursement for Costs Related to STAMP; Includes 1/13/22 Contract Amendment

<b>56. Vendor Name</b>	Univera	<b>Address Line1</b>	P.O. Box 5266
<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
<b>Award Process</b>	Authority Contract - Competitive Bid	<b>City</b>	BINGHAMTON
<b>Award Date</b>	1/1/2022	<b>State</b>	NY
<b>End Date</b>	12/31/2022	<b>Postal Code</b>	13902
<b>Fair Market Value</b>		<b>Plus 4</b>	
<b>Amount</b>	\$134,220.24	<b>Province/Region</b>	
<b>Amount Expended For Fiscal Year</b>	\$103,632.60	<b>Country</b>	United States
<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Group Health Insurance - 2022

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

 Run Date: 02/24/2023  
 Status: UNSUBMITTED  
 Certified Date : N/A

57.	<b>Vendor Name</b>	e3communications	<b>Address Line1</b>	551 Franklin Street
	<b>Type of Procurement</b>	Other	<b>Address Line2</b>	
	<b>Award Process</b>	Non Contract Procurement/Purchase Order	<b>City</b>	BUFFALO
	<b>Award Date</b>		<b>State</b>	NY
	<b>End Date</b>		<b>Postal Code</b>	14202
	<b>Fair Market Value</b>		<b>Plus 4</b>	
	<b>Amount</b>		<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$100.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Social Media Advertisement on Facebook - Reimbursement

58.	<b>Vendor Name</b>	e3communications	<b>Address Line1</b>	551 Franklin Street
	<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BUFFALO
	<b>Award Date</b>	12/2/2021	<b>State</b>	NY
	<b>End Date</b>	12/31/2022	<b>Postal Code</b>	14202
	<b>Fair Market Value</b>	\$24,000.00	<b>Plus 4</b>	
	<b>Amount</b>	\$24,000.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$22,000.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Public Relations / STAMP Marketing - 2022

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

Run Date: 02/24/2023  
Status: UNSUBMITTED  
Certified Date : N/A

<b>59.</b>	<b>Vendor Name</b>	e3communications	<b>Address Line1</b>	551 Franklin Street
	<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BUFFALO
	<b>Award Date</b>	12/3/2020	<b>State</b>	NY
	<b>End Date</b>	12/31/2021	<b>Postal Code</b>	14202
	<b>Fair Market Value</b>	\$24,000.00	<b>Plus 4</b>	
	<b>Amount</b>	\$24,000.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$2,000.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Public Relations / STAMP Marketing - 2021

<b>60.</b>	<b>Vendor Name</b>	e3communications	<b>Address Line1</b>	551 Franklin Street
	<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BUFFALO
	<b>Award Date</b>	12/2/2021	<b>State</b>	NY
	<b>End Date</b>	12/31/2022	<b>Postal Code</b>	14202
	<b>Fair Market Value</b>	\$21,600.00	<b>Plus 4</b>	
	<b>Amount</b>	\$21,600.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$19,800.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Public Relations / GCEDC Marketing - 2022

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Procurement Report for Genesee County Industrial Development Agency

Fiscal Year Ending: 12/31/2022

Run Date: 02/24/2023  
Status: UNSUBMITTED  
Certified Date : N/A

<b>61.</b>	<b>Vendor Name</b>	e3communications	<b>Address Line1</b>	551 Franklin Street
	<b>Type of Procurement</b>	Other Professional Services	<b>Address Line2</b>	
	<b>Award Process</b>	Authority Contract - Non-Competitive Bid	<b>City</b>	BUFFALO
	<b>Award Date</b>	12/3/2020	<b>State</b>	NY
	<b>End Date</b>	12/31/2021	<b>Postal Code</b>	14202
	<b>Fair Market Value</b>	\$20,100.00	<b>Plus 4</b>	
	<b>Amount</b>	\$20,100.00	<b>Province/Region</b>	
	<b>Amount Expended For Fiscal Year</b>	\$1,675.00	<b>Country</b>	United States
	<b>Explain why the Fair Market Value is Less than the Amount</b>		<b>Procurement Description</b>	Public Relations / GCEDC Marketing - 2021

Additional Comments

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## POLICY

### Revolving Loan Fund #1

(Last Revised 9/6/18)

**Purpose:** Generally a conventional loan fund offering “friendly debt vis a’ vis friendly interest rates and terms” to established business enterprises seeking “gap” financing in support of business expansion, retention or attraction investments. Exceptions will be considered on a case by case basis related to strategic business or industry opportunities.

**Funding:** RLF #1 was established with grant funds that Genesee County received from the federal Small Cities Program in 1985 and 1986. Since 1985, the GCEDC had administered the fund pursuant to a perpetual agreement with the County and in accordance with Community Development Block Grant (CDBG) guidelines. These funds were defederalized in 2009 and are no longer subject to CDBG guidelines.

**Administered by:** GCEDC

**Approving Board:** GCEDC

**Fund Value at 6/30/13:** \$875,492 (Cash + Loans Receivable)

**Program Elements:**

1. Minimum Loan: \$25,000
2. Maximum Loan: \$150,000
3. Interest Rate: Variable; Prime at the time of loan commitment provided closing within 60 calendar days, otherwise interest rate set at closing; 3% Floor; readjusted annually (in January).
4. Application Fee: \$250 (non-refundable)
5. Origination Fee: 2% + legal and filing fees
6. Amortization Period: 3 to 10 years

7. Fund Participation as % of Current Project Investment: Up to 50%; 10% minimum equity investment preferred; co-participation with other funding sources (bank, economic development loan fund, and/or available equity) required.
8. One or More Required: Pledged Collateral, Corporate Guarantees and/or Personal Guarantees
9. Allowable Funds Usage: Real estate acquisition / improvements, Equipment purchases / upgrades, working capital
10. Evidence of investment and / or funds utilization consistent with GCEDC mission to support enterprise sustainability and job retention and / or enterprise growth and job creation.
11. Additional information required:
  - a. Completed application
  - b. Project financials / project profile to include investment commitments
  - c. 3 year job creation or retention commitments
  - d. Business plan / pro-forma financials and cash flows (if available)
  - e. 3 years historical and current year financials (Income & Cash Flow Statements / Balance Sheet)
  - f. Audited or reviewed financial statements preferred
  - g. Presentation to board of directors may be required
  - h. Copy of third party financing commitment letter
12. Loan repayment required "if" company operations substantially relocate outside Genesee County



# GCEDC

## Audit & Finance Committee Meeting Report

### **Mowing contract for STAMP**

**Discussion:** The GCEDC Received a proposal for mowing of the stormwater pond at STAMP for 2023. This is included in the 2023 GCEDC budget as presented to the Committee at our previous meeting.

**Fund commitment:** \$2,800 from operational funds of STAMP. This amount was included in the 2023 GCEDC budget that was reviewed by the Board previously.

**Board action request:** Approval of mowing contract for \$2,800 with Genesee County Highway Department.



# GENESEE COUNTY HIGHWAY DEPARTMENT

153 Cedar Street  
Batavia, New York 14020  
Phone: (585) 344-8508 Fax: (585) 343-9303

Timothy J. Hens, P.E. Highway Superintendent  
David Wozniak, Deputy Superintendent  
Paul Osborn, Deputy Superintendent – Facilities, Parks, Recreation & Forestry

Jason Long  
Airport Supervisor  
Chris Klein  
Fleet Maintenance Supervisor  
Laura Wadhams, P.E.  
Assistant County Engineer  
Justin Gerace  
Assistant County Engineer - Water

November 16, 2022

GGLDC  
Attn: Mark Masse, Sr. VP of Operations, Managing Member  
99 MedTech Drive  
Suite 106  
Batavia, NY 14020

Dear Mark:

Here are the requested quotes for providing mowing services at the business parks listed below for the 2023 season:

*A. Genesee Valley Agri-Business Park -*

1. Mowing adjacent to paved roadways within park 1 time a month
2. Finish mow Rt. 5 entry sign lawn areas on a regular basis (avg. every 7-10 days)
3. Finish mow Rt. 63 entry sign lawn area on a regular basis (avg. every 7-10 days)
4. Mowing 2 retention ponds 2 times a year

*B. Upstate Med & Tech Park -*

1. Mowing adjacent to ponds and drainage channel within park 1 time a month
2. Mowing 2 retention pond 2 times a year

Mowing - @\$1,600.00 per month x 6 (May-Oct)	= \$ 9,600.00
Ponds - @\$500.00 each time per year x 2	= \$ 1,000.00
<b>2023 Upstate Med &amp; Tech, GVAB Park mowing Total</b>	<b>\$10,600.00</b>

*C. WNY Stamp Business Park*

- |   |                    |
|---|--------------------|
| 1. Mow 1 retention pond 2 times a year @ \$400.00 each time | = \$ 800.00        |
| 2. Mow Part 182 Mitigation Field 1 time between Aug 15-31   | = \$ 1,000.00      |
| <b>2023 STAMP Mowing Total</b>                              | <b>\$ 1,800.00</b> |

**2023 Mowing total for all 3 Parks minus NW Field = \$12,400.00**

*D. WNY Stamp Business Park*

- |  |               |
|--|---------------|
| 1. 2023 Mow 1x NW Field off "Patterson Road" | = \$ 1,000.00 |
|--|---------------|

If you have any questions regarding this proposal, please feel free to contact me at (585) 344-8508 ext. 3704 or via email at [paul.osborn@co.genesee.ny.us](mailto:paul.osborn@co.genesee.ny.us).

Paul A. Osborn, Genesee County Deputy Highway Superintendent

Proposal Acceptance: \_\_\_\_\_ Title: \_\_\_\_\_ Date: \_\_\_\_\_